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CONSUMER PURCHASES OF

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CITRUS AND OTHER JUICES

OCTOBER 1960

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CPFJ-110

U. S. DEPARTMENT OF AGRICULTURE
AGRICULTURAL MARKETING SERVICE
IN COOPERATION WITH
THE FLORIDA CITRUS COMMISSION

PREFACE

This report presents estimated total household consumer purchases of frozen concentrated juices, chilled orange juice, canned juices and fruit, and canned fruit drinks. These data represent projections to national totals based on reported purchases, and related information, from a representative national sample of approximately 6,000 household consumers.

A committee of the Florida industry working with representatives of the U. S. Department of Agriculture and the Market Research Corporation of America has reviewed the accuracy of the data presented in this series of reports. Based on experience and comparison with packers' reports, Bureau of Census stock reports, and estimates of use other than by householders, the committee agreed that projection of purchases by the Market Research Corporation of America consumer panel to a national total basis results in some overestimate of purchases of frozen concentrated orange juice and canned single-strength grapefruit juice. However, for each of these products, these data are considered as reliable indicators of both trends and relative changes in household purchases from one period to another.

The cost of obtaining the consumer purchase data has been defrayed by the Florida Citrus Commission, with some help from the California Prune Advisory Board since October 1959. Prior to that time the Department cooperated with fruit industry groups in paying those costs. The Department, however, continues to analyze the data and publish reports as it has done since 1950.

All data for single months in the report are based on 4-week periods (28 days) in order to permit comparisons between periods of equal length.

December 1960

Based on data collected for the Florida Citrus Commission by the

Market Research Corporation of America

CONTENTS

	Page	
Summary Frozen and chilled juices Canned single-strength juices Canned single-strength fruit drinks Canned fruit	4 5 7	
Tables and Figures		
Purchases, proportion of families buying, purchase per buying family and average prices paid		
Summary Frozen concentrated orange juice Chilled orange juice Single-strength orange juice Single-strength grapefruit juice	9 10, 11, 12, 13,	22
Pineapple juice Prune juice Tomato juice Single-strength orange drink Pineapple-grapefruit drink	14 15, 16 17, 18,	22
Canned grapefruit sections	19, 20 20 21 21	23
Percentage of families buying orange products	22	

CONSUMER PURCHASES OF CITRUS AND OTHER JUICES
OCTOBER, 1960

By Clive E. Johnson

Market Development Research Division

Agricultural Marketing Service

The data in this report represent estimated total purchases by household consumers in the 48 contiguous States. They do not include purchases by hotels, restaurants, hospitals, or other institutional outlets. Data for single months are for 4-week periods (28 days) to permit comparisons between periods of equal length.

SUMMARY

Household consumers purchased 14 percent more citrus juices, other juices and canned fruit drinks in October 1960 than in the same month of 1959. Frozen concentrated orange juice, canned orange juice, chilled orange juice, and canned orange drink were bought in substantially greater volume, resulting in an increase in the share of market for those products from 45 to 50 percent. Purchases of pineapple-grapefruit drink, pineapple juice, and canned grapefruit sections were also up sharply from a year earlier. More moderate gains were reported for prune juice, miscellaneous canned juices, and miscellaneous canned fruit drinks.

On the other hand, retail purchases of tomato juice were moderately below October 1959. Purchases of canned grapefruit juice were down 16 percent, and buying of the miscellaneous frozen concentrates fell off even more.

Prices paid for tomato juice were moderately higher than a year earlier, and canned grapefruit sections edged up slightly. Prices of all other products, however, were down, with frozen orange concentrate, chilled orange juice, and canned orange juice off 3 to 8 cents from the high levels that prevailed in the post-freeze period.

Changes in product coverage: Reporting of monthly household consumer purchases of fresh citrus fruits was discontinued following the September 1960 report. Such data are no longer available to the Agricultural Marketing Service.

FROZEN AND CHILLED JUICES

FROZEN ORANGE NEAR RECORD FOR MONTH Frozen orange concentrate continued to move at a lively pace in the Nation's grocery stores during October 1960. Consumer purchases amounted to 5.6 million gallons, a 23-percent gain over the relatively small October 1959 volume. Except for October 1957, when sales amounted to 5.9 million gallons, this was the largest volume recorded for the

month. 1/ The 1960-61 orange crop has been late in maturing, and relatively few fresh oranges were available in food stores during October.

The proportion of families buying frozen orange concentrate, at 29.1 percent, was up more than 2 percentage points from a year earlier, and the average buying-family purchase of 7.7 cans was about 12 percent larger. Retail prices were down 3.4 cents to 18.8 cents per 6-ounce can.

Processors' stocks of frozen orange concentrate at the end of October were well below a year earlier, despite a heavy carry-over from the 1958-59 season. (See pages 10 and 22.)

MISCELLANEOUS CONCENTRATES CONTINUE TO DECLINE In contrast to the heavy gain made by frozen orange concentrate, retail sales of miscellaneous frozen concentrated juices dropped 21 percent from a year earlier. Purchases amounted to about 572,000 gallons. Except for the last 2 months of 1959, this was the slowest retail movement reported in several years. The average 6-ounce can of miscellaneous concentrates cost consumers 18.7 cents, 0.7 cent less than in October 1959.

CHILLED JUICE RISES TO NEW OCTOBER PEAK Retail sales of chilled orange juice jumped 37 percent over a year earlier to a new October peak of 2.1 million gallons. This was only a little less than the record volume of May 1960 and was considerably above usual July-December purchase levels.

About 4.7 percent of families bought chilled orange juice, compared with 3.7 percent in the preceding October. The buying-family purchase of 3.4 quarts was moderately larger. Prices paid by consumers were down 4.5 cents to 38.2 cents per quart. (See pages 11 and 22.)

CANNED SINGLE-STRENGTH JUICES

SHARP GAIN FOR ORANGE JUICE Household consumption of canned orange juice amounted to about 811,000 cases in October 1960. This represented a 30-percent gain over a year earlier, and was considerably more than bought in most months since early 1959.

Purchases averaged 2 cans among the 7.3 percent of families buying, compared with the purchase of 1.9 cans by 6.1 percent of families in the preceding October. Retail prices amounted to 37.5 cents per 46-ounce can, a drop of 8 cents. (See pages 12 and 22.)

Canners' inventories of orange juice at the end of October were well below year-earlier levels, reflecting late maturity of the crop, and the consequent slow start in production.

^{1/} Monthly data in this report are for 28-day periods to facilitate comparisons.

GRAPEFRUIT JUICE AT NEW OCTOBER LOW Household consumers bought only 611,000 cases of canned grapefruit juice in October 1960, 16 percent less than a year earlier and the smallest volume reported for the month in the 11 years these data have been obtained. Retail prices were down 1.1 cents to 30.1 cents per 46-ounce can, the lowest price paid since mid-1959.

About 5 percent of families bought grapefruit juice compared with 6 percent in the preceding October. The buying-family purchase of 2.1 cans was also moderately smaller. (See pages 13 and 23.)

Canners' inventories at the end of October were considerably below year-earlier levels. The fruit was late in maturing, and production of the product is behind the 1959-60 season.

PRICES OF PINEAPPLE JUICE DOWN; SALES REACH 2-YEAR PEAK The downtrend in prices paid for pineapple juice continued into October, with prices falling to a 4-year low of 27.6 cents per 46-ounce can. This was 3.8 cents below a year earlier, and except for tomato juice, it was the lowest price paid for canned juices or canned fruit drinks in several years. Retail sales jumped 25 percent over a year earlier to 1.2 million cases, the highest volume reported since autumn 1958.

Purchases averaged 2.2 cans for the 9.6 percent of families that bought. Both components of sales were higher than a year earlier, with the average size of purchase the largest reported in recent years. (See page 14.)

PRUNE JUICE CAINS About 606,000 cases of prune juice were bought for home consumption in October, an increase of 8 percent over the same month of 1959. Purchases were also sharply greater than in the preceding month in contrast to the usual small September-October gain.

The proportion of families consuming the product in October rose to 6.8 percent, but buying-family purchases at 2.3 quarts were a little smaller than a year earlier. Retail prices, which averaged 43.3 cents per quart, were practically the same. (See pages 15 and 23.)

The 1960 production of prunes in California is down moderately from 1959, and it is well below the average of the preceding 10 years.

TOMATO JUICE DOWN MODERATELY October purchases of tomato juice for home use were 3 percent below the year-earlier level. Sales amounted to 1.7 million cases, about 42 percent greater than pineapple juice, the closest competitor and treble the volume of grapefruit juice.

Purchases of tomato juice averaged 2.1 cans among the 14.5 percent of families that bought. Both of these components of sales were down a little. Retail prices which averaged 27.8 cents per 46-ounce can, were up from a year earlier, in contrast to the price declines of other individually reported single-strength juices. (See page 16.)

MISCELLANEOUS JUICES UP MODERATELY A total of 1.4 million cases of miscellaneous canned juices was bought for home consumption in October, an increase of 6 percent over the same month a year earlier. The gain was attributed to more families buying. Purchases per buying family, however, were a little smaller. Retail prices dropped 1.3 cents to average 36.5 cents per 46-ounce can. (See page 20.)

SINGLE-STRENGTH JUICES UP 6 PERCENT IN TOTAL In the aggregate, consumers bought 6.3 million cases of canned single-strength juices in October 1960 as compared with 6 million cases in the preceding October. Purchases averaged 2.8 cans (46-ounce) for the 41 percent of families buying. The average purchase per buying

family was a little larger than a year earlier, and the proportion of buying families was up some. (See page 21.)

CANNED SINGLE-STRENGTH FRUIT DRINKS

ORANGE DRINK UP SHARPLY Retail sales of canned orange drink were good in October, with movement up 42 percent from the low volume of October 1959. The 469,000 cases bought also represented a moderate increase over the preceding month in contrast

to the usual September-October decline. The gain from a year earlier was attributed to an increase in the number of families buying. Purchases held at 2.5 cans per family. Retail prices were down slightly to an average of 30 cents per 46-ounce can. (See pages 17 and 22.)

PINEAPPLE-GRAPEFRUIT DRINK RISES TO NEW OCTOBER HIGH Close to a million cases of pineapple-grapefruit drink were bought for home consumption in October. This was a 26-percent increase over a year earlier, and a new record for the month. The gain was attributed to a heavier buying-family purchase, which at 2.6 cans was the largest yet reported. Some gain occurred in the proportion of families buying. Retail prices were down 2.2 cents to 28.5 cents per 46-ounce can. (See pages 18 and 23.)

MISCELLANEOUS FRUIT DRINKS ALSO CAIN The average buying family also purchased miscellaneous fruit drinks in greater quantity than in the preceding October. As a result, total purchases rose 11 percent. About 10 percent of families bought in both October 1959

and 1960. The average 46-ounce can of these products cost 34.2 cents, or 1.8 cents less than a year earlier. (See page 20.)

TOTAL FRUIT DRINKS UP SHARPLY Altogether, a total of 2.8 million cases of fruit drinks was bought for home consumption in October, 21 percent more than in the same month of 1959. The proportion of families buying was up some to 17 percent, but most of the gain was associated with an increase in the size of the average buying-family purchase from 2.5 to 2.9 cans (46-ounce).

For comparison, buying-family purchases of canned single-strength juices averaged 2.8 cans and purchases of frozen orange concentrate averaged 4 cans (46-ounce) on a single-strength equivalent basis. (See page 21.)

CANNED FRUIT

SUBSTANTIAL
GAIN FOR
GRAPEFRUIT
SECTIONS

About 318,000 cases of canned grapefruit sections were bought by household consumers in October 1960. Retail movement, up 26 percent from a year earlier, was the heaviest reported in about 2 years. The gain reflected a greater proportion of families buying, as well as a larger average size of purchse. Prices paid at 20.7 cents per No. 303 can were fractionally higher. (See pages 19 and 23.)

Table 1.--SUMMARY: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid for selected citrus juices and other products, October 1960 and 1959 1/

2/ 23 -21 -3 -3 -3 -3 -3 -3 -3 -3 -3 -3 -3 -3 -3	of fami buyin 0ctober: 1960 : Percent 29.1	11es : 8 : 10ctober;0ct 1959 : 19	Mumber Average size quantity of purchase per month	Average size of purchase size of size o	chase conse	Quantity per month	ty nth	Avers	Average price paid per actual unit	paid it
October: October: Change,: 1960: 1959: 1960-59; 1,000: 1,000 5,616: 4,560: 23 5,72: 728: -21 6,188: 5,288: 17 2,112: 1,539: 37 2,112: 1,539: 37 1,000: 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 23 6,188: 5,288 1,789 1,789 1,789 1,789 1,789 1,789 1,789 1,789 1,789 1,363 1,289 6,334 5,967 6 1,421	October: 1960: Percent 29.1 4.7	ctober; Oct 1959 ; 19 ctober; Oct 205.9	ober: Octobe 60: 1959 mber Numbe	r.October 1960	October (The second lives of the se		
1,000 1,000 gallons gallons Percent 5,616 4,560 23 572 728 -21 6,188 5,288 17 2,112 1,539 37 811 626 30 611 729 -16 1,214 975 25 666 562 8 1,729 1,786 -3 1,363 1,289 6 6,334 5,967 6	29.1 h.7			1		1960	ctober 1959	Unit	October October 1960 1959	October 1959
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6,188 5,288 2,112 1,539 1,000 1,000 cases 2/ cases 2/ 811 626 611 729 1,214 975 606 562 1,789 1,789 1,363 1,289 6,334 5,967	t.7			. 22.1	19.7	24	Ľή	6-02.	18.8	22.2 19.4
2,112 1,539 1,000 1,000 cases 2/ cases 2/ 611 729 1,214 975 606 562 1,729 1,786 1,363 1,289 6,334 5,967	ф.7 7.3									
1,000 1,000 cases 2/ cases 2/ 811 626 611 729 1,214 975 606 562 1,729 1,786 1,363 1,289 6,334 5,967	7.3		2.7 2.8	3 40.3	36.9	109	103	32-oz.	38.2	42.7
811 626 611 729 1,214 975 606 562 1,729 1,786 1,363 1,289 6,334 5,967	7.3									
606 562 1,729 1,786 1,363 1,289 6,334 5,967	9.0	6.1 9.2	1.7 1.7 1.5 1.5 1.4 1.4	54.1 64.6 72.9	50.4 68.1 62.9	92 97 102	102 88	46-02. 46-02. 46-02.	37.5 30.1 27.6	45.5 31.2 31.4
6,334 5,967	6.8 14.5 16.8	6.4 15.3 15.7	1.8 1.8 1.6 1.5 1.7 1.7	61.3 39.3	40.6 66.3 41.1	72 98 67	282	32-oz. 46-oz. 46-oz.	43.3 27.8 36.5	43.4 26.0 37.8
: : : : 469 331	9.04	η·0η	2.4 2.3	53.1	54.2	127	125			
1469 331										
Pineapple-grapefruit: 964 763 26 Miscellaneous fruit: 1,332 1,199 11	w 0 0 w 0 0	2.3 6.6 10.0	1.5 1.6 1.5 1.4 1.8 1.7	77.7 78.5 62.6	73.4 69.5 59.2	117 118 113	711 97 101	46-02. 46-02. 46-02.	30.0 28.5 34.2	30.2
Total : 2,765 2,293 21	17.0	16.5	1.9 1.8	2.69	64.5	132	116			
CANNED GRAPEFRUIT : 318 252 26 SECTIONS	5.1	5.4	1.5 1.5	37.9	35.4	57	53	16-oz. <u>3</u> /	3/ 20.7	20.5

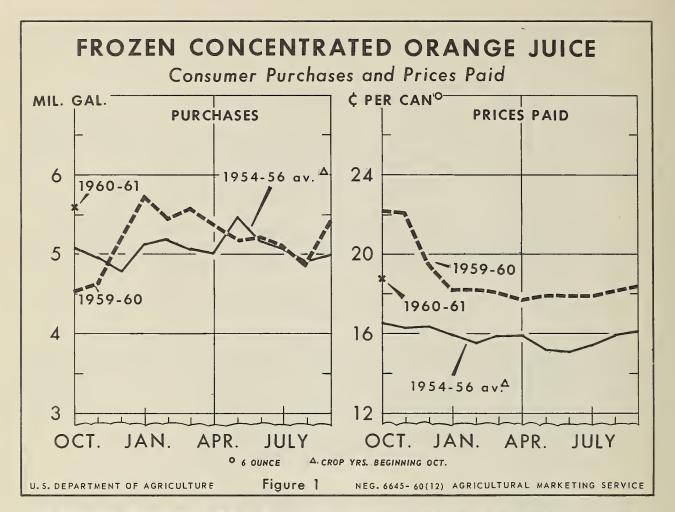


Table 2.--FROZEN CONCENTRATED ORANGE JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/	Total	L purcha	ıses		oportion			chase pe	ly :	: Prices paid per : 6-ounce can			
	1960 -	1959 -	:Average :1954-56	1960-		1958 - 1959			1958-: 1959:	1960 - :	1959 -	:Average :1954-56	
	1,000 gals.	1,000 gals.	1,000 gals.			Percent	Ounces	Ounces	Ounces	Cents	Cents	Cents	
Oct. Nov. Dec. OctDec.	5,616	4,560 4,634 5,138	5,064 4,955 4,751 15,902	29.1	26.9 26.7 27.9	24.4 24.1 22.4	46	41 43 45	38 37 37	18.8	22.2 22.1 19.4	16.6 16.3 16.4	
Jan. Feb. Mar. OctMar.		5,730 5,444 5,579	5,122 5,179 5,043 32,579		30.3 28.1 27.8	25.8 26.2 26.1		45 48 50	41 42 42		18.2 18.2 18.1	15.9 15.5 15.8	
Apr. May Jun. OctJun.		5,385 5,213 5,232	5,006 5,441 5,147 49,479		28.3 27.7 28.3	25.8 24.8 25.9		45 46 44	43 41 40		17.8 18.0 17.9	15.8 15.2 15.1	
Jul. Aug. Sep. Season		5,081 4,879 5,433	5,061 4,897 4,987 65,680		27.2 27.5 29.3	24.5 24.5 26.9		45 43 44	40 41 42		17.9 18.1 18.3	15.4 15.9 16.1 15.8	

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons. Season-to-date purchases, however, are for 13-week quarters.

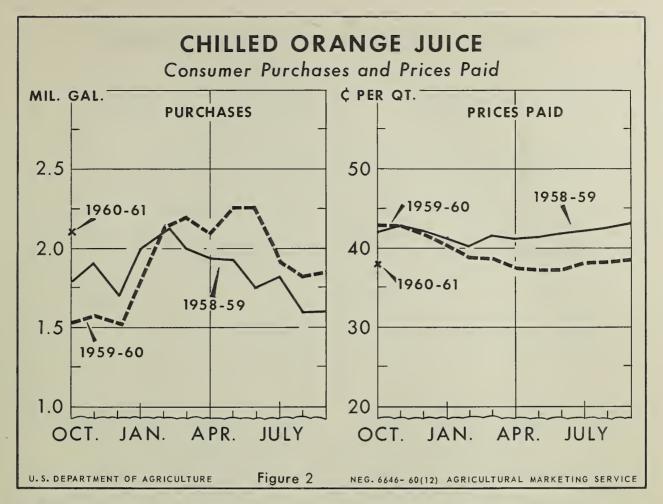


Table 3.--CHILLED ORANGE JUICE: Customer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1958 to date

Period <u>l</u> /	Total pu	ırchases	:	Proportion families bu			chase pe ing fami		Pric	es paid quart	per
		959 - : 195	8 - : 196 9 : 196	0-: 1959- 1: 1960						19592 1960	-//-
	1,000 1,	,000 1,0	00	ent Percent		Ounces	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	1,	,539 1,7 ,573 1,9 ,532 1,7 5,7	11 06	3.7 3.4 3.5	3.6 3.5 3.4	109	103 116 110	125 137 126	38.2	42.7 42.6 41.7	41.8 42.5 42.1
Jan. Feb. Mar. OctMar.	2, 2,	.798 2,0 .153 2,1 .220 1,9 .12,3	24 93	4.1 5.1 4.7	4.4 4.8 4.4		110 103 116	113 112 114		40.2 38.8 38.7	41.2 40.2 41.6
Apr. May Jun. OctJun.	2, 2,	099 1,9 277 1,9 271 1,7 18,3	25 48	4.4 4.7 5.0	4.1 4.1 3.9		113 117 108	119 114 111		37.5 37.3 37.3	41.2 41.4 41.9
Jul. Aug. Sep. Season	1,	911 1,8 829 1,5 846 1,6 23,7	85 02	4.4 4.2 4.2	4.0 3.5 3.4		107 107 109	112 114 117		38.0 38.2 38.4	42.1 42.4 43.1 41.8

1/ Monthly data are for 4-week (28-day) periods to facilitate comparisons. Season-to-date purchases, however, are for 13-week quarters.

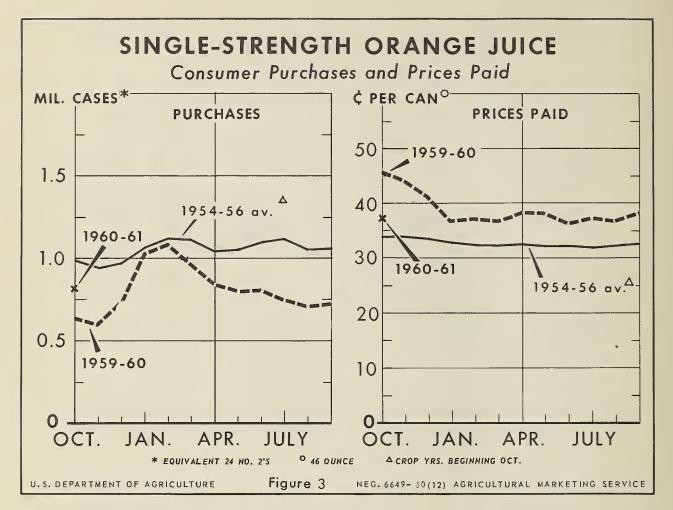


Table 4.--SINGLE-STRENGTH ORANGE JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/	Tota	l purch	ases	,	oportion ilies bu			chase pe			es paid	_
	1960- 1961 1,000	: 1959- : 1960 1,000	:Average: :1954-56:	1960- 1961	1959- 1960	: 1958- : : 1959 :			1958- : 1959 :		1959 - 1960	:Average :1954-56
	cases	cases	cases	Percent	Percent	Percent	Ounces	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	811	626 594 726	978 944 968 3,121	7.3	6.1 5.9 6.8	9.1 8.4 7.5	92	86 86 86	92 82 87	37•5	45.5 43.9 40.7	33.8 33.8 33.5
Jan. Feb. Mar. OctMar.		1,021 1,066 964	1,055 1,118 1,113 6,685		8.4 9.9 7.9	7.6 8.0 6.7		102 89 101	85 83 84		36.7 37.0 36.7	32.7 32.3 32.2
Apr. May Jun. OctJun.		831 782 801	1,033 1,046 1,087 10,120		7.0 6.8 6.8	7.0 6.3 6.2		98 96 95	86 84 80		38.2 38.0 36.8	32.4 32.3 32.2
Jul. Aug. Sep. Season		733 709 716	1,110 1,036 1,044 13,566		6.4 6.8 6.7	6.3 5.8 6.1		94 87 89	81 81 82		37.2 36.9 38.0	32.0 32.2 32.5 32.6

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons. Season-to-date purchases, however, are for 13-week quarters.
Equivalent cases 24 No. 2 cans...432 ounces per case.

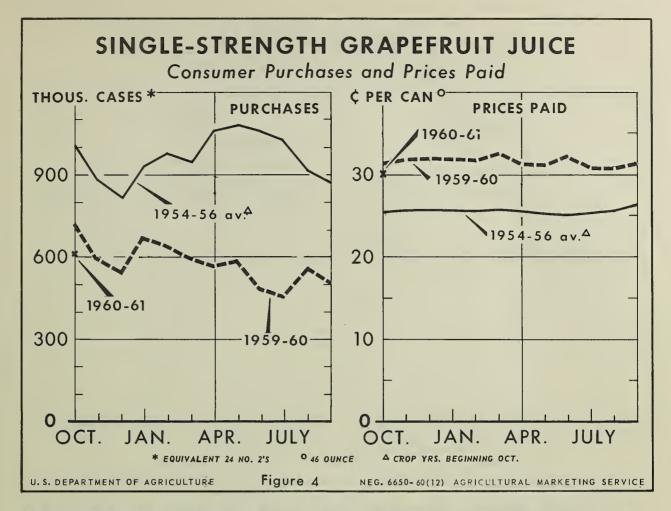


Table 5.--SINGLE-STRENGTH GRAPEFRUIT JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/	Total	L purcha	ıseş		portion lies bu			chase pe		Prices paid per 46-ounce can			
	1960 -	1960	:Average: :1954-56:	1960 - :	1959 -	1958 - :	1960 - :		1958 - :	1960 - :	1959 - 1960	:Average :1954-56	
	1,000 cases	1,000 cases	1,000			Percent	Ounces	Ounces	Ounces	Cents	Cents	Cents	
Oct. Nov. Dec. OctDec.	611	729 592 538	1,015 883 824 2,927	5.2	6.1 5.6 5.2	6.6 5.8 5.1	97	102 87 88	92 95 86	30.1	31.2 31.8 31.9	25.6 25.9 25.9	
Jan. Feb. Mar. OctMar.		671 647 589	938 983 950 6,037		6.1 5.7 5.5	5.8 5.7 6.5		91 96 85	84 85 90		31.9 31.7 32.7	25.9 25.7 25.9	
Apr. May Jun. OctJun.		563 583 491	1,069 1,083 1,063 9,503		5.3 5.0 4.5	7•3 7•5 6•3		85 100 91	101 98 97		31.5 31.3 32.1	25.7 25.4 25.2	
Jul. Aug. Sep. Season		465 566 507	1,032 922 875 12,557		4.2 4.7 4.5	5.8 5.7 5.7		87 100 91	94 93 93		31.0 30.9 31.3	25.5 25.9 26.5 25.7	

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons. Season-to-date purchases, however, are for 13-week quarters. Equivalent cases 24 No. 2 cans...432 ounces per case.

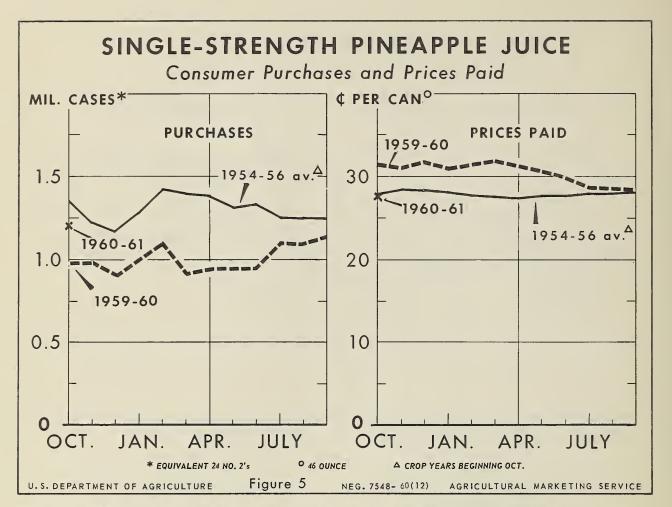


Table 6.--PINEAPPLE JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/	: 	purch		fan	oportion ilies bu	ying	buy	chase per	ly :	Prices paid per 46-ounce can			
	: 1960 - : 1961 :	1959-	:Average :1954-56	1960-	: 1959- : 1960	1958- :					1959 - 1960	:Average :1954-56	
	1,000 cases	1,000 cases	1,000 cases		Percent		Ounces	Ounces	Ounces	Cents	Cents	Cents	
Oct. Nov. Dec. OctDec.	1,214	975 977 907	1,352 1,220 1,174 4,027	9.6	9.2 9.1 8.8	11.6 10.4 9.7	102	88 89 86	87 88 86	27.6	31.4 31.0 31.7	27.9 28.4 28.4	
Jan. Feb. Mar. OctMar.		986 1,099 915	1,285 1,424 1,400 8,507		9.9 10.5 8.6	10.4 10.0 10.4		84 87 90	88 85 91		31.1 31.5 31.8	28.1 27.7 27.5	
Apr. May Jun. OctJun.		933 940 950	1,388 1,312 1,335 12,878		8.7 8.5 8.7	10.6 9.3 9.4		90 93 91	88 82 86		31.1 30.7 30.2	27.4 27.7 27.7	
Jul. Aug. Sep. Season		1,107 1,090 1,113	1,253 1,251 1,248 16,906		9.1 8.8 9.6	8.7 9.2 9.4		101 99 96	80 89 86		28.7 28.8 28.3	28.0 28.0 28.1 27.9	

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons. Season-to-date purchases, however, are for 13-week quarters.
Equivalent cases 24 No. 2 cans...432 ounces per case.

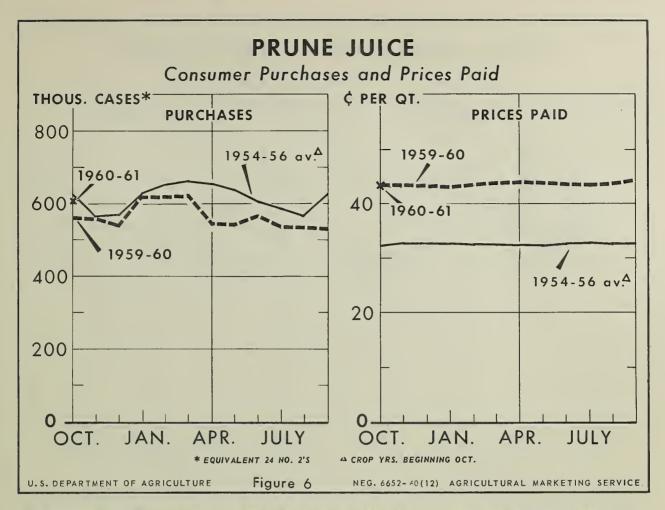


Table 7.--PRUNE JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/	Total	l purcha	ses		oportion ilies bu			chase pe ing fami		: Prices paid per : quart			
:	1960- 1961	1959 -	:Average:	1960 -	: 1959 - : 1960	: 1958 - :			1958- 1959	1960-:	1959- 1960	:Average :1954-56	
	1,000 cases	1,000 cases	1,000 cases			Percent	Ounces	Ounces	Ounces	Cents	Cents	Cents	
Oct. Nov. Dec. OctDec.	606	562 559 536	615 562 569 1,872	6.8	6.4 6.3 6.2	7.1 7.0 6.7	72	73 72 72	72 69 71	43.3	43.4 43.6 43.3	32.3 32.8 32.7	
Jan. Feb. Mar. OctMar.		622 618 624	629 651 660 3,972		7.0 7.5 7.3	7.1 7.3 6.9		72 68 71	69 70 72		43.2 43.4 43.7	32.7 32.7 32.6	
Apr. May Jun. OctJun.		545 544 566	653 636 603 6,011		6.5 5.8 6.1	6.9 6.3 6.0		68 77 77	68 71 72		43.9 43.9 43.5	32.4 32.4 32.6	
Jul. Aug. Sep. Season		536 536 539	585 566 623 7,923		5.8 6.1 6.1	6.3 6.1 6.6		76 74- 73	63 69 66		43.8 43.8 44.0	32.9 32.7 32.7 32.6	

1/ Monthly data are for 4-week (28-day) periods to facilitate comparisons. Season-to-date purchases, however, are for 13-week quarters. Equivalent cases 24 No. 2 cans...432 ounce per case.

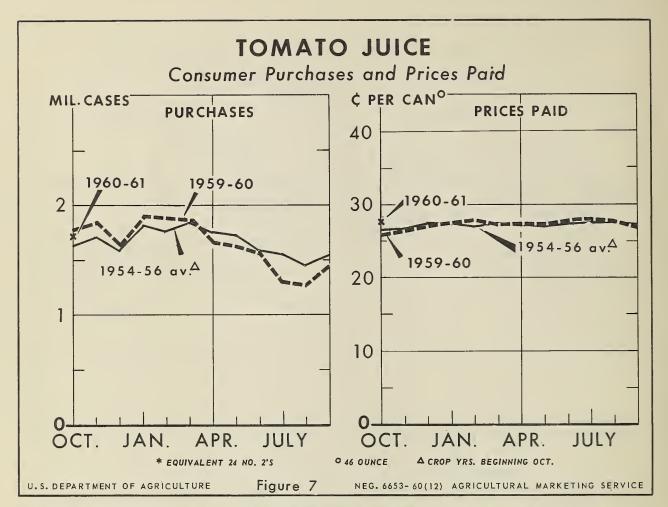


Table 8.--TOMATO JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

												
Period <u>l</u> /	Tota.	l purcha	ıses		oportion ilies bu			chase pe ing fami			es paid	
	1960 - 1961	: 1959 - : 1960	:Average:	1960 -	: 1959 - : 1960	: 1958 - :	1960-:	1959 - :	1958 - :	1960 - :	1959 - 1960	:Average :1954-56
	1,000	1,000	1,000									
	cases	cases	cases	Percent	Percent	Percent	Ounces	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	1,729	1,786 1,839 1,636	1,640 1,720 1,582	14.5	15.3 16.1 15.5	17.0 16.3 15.9	98	99 97 90	94 95 84	27.8	26.0 26.4 27.2	26.5 26.9 27.4
Jan. Feb. Mar. OctMar.		1,894 1,875 1,865	5,390 1,818 1,773 1,846 11,282		17.6 17.8 17.1	18.1 17.6 18.1		88 89 92	95 89 98		27.5 27.9 27.3	27.4 27.0 27.3
Apr. May Jun. OctJun.		1,658 1,630 1,581	1,755 1,715 1,593		15.7 15.0 14.8	18.5 16.0 16.9		88 92 92	99 99 98		27.6 27.4 27.8	27.2 27.0 27.4
Jul. Aug. Sep. Season		1,280 1,277 1,407	1,553 1,449 1,536 21,657		12.3 12.7 13.3	15.0 14.2 13.9		85 82 88	95 100 99		28.4 27.6 27.1	27.5 27.3 27.2 27.2

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons. Season-to-date purchases, however, are for 13-week quarters.

Equivalent cases 24 No. 2 cans...432 ounces per case.

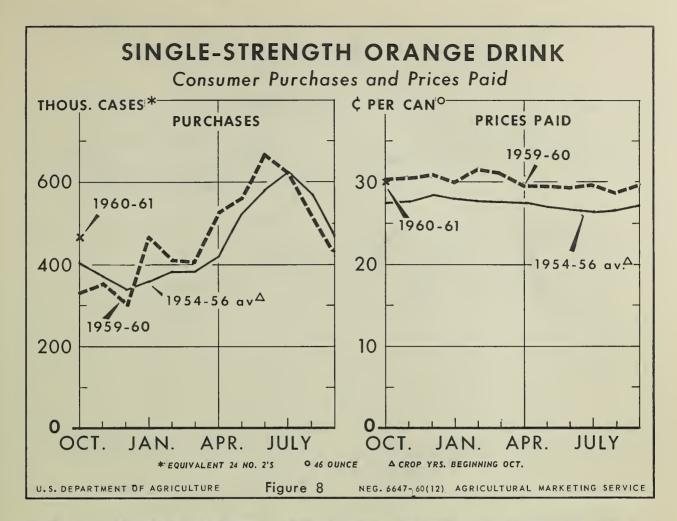


Table 9.--SINGLE-STRENGTH ORANGE DRINK: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/	Total	purcha	ıses		pportion llies bu			chase pe ing fami		Prices paid per 46-ounce can		
	1960 - :	1959 - 1960	:Average: :1954-56:	1960 - :					1958 - :		1959 - 1960	:Average :1954-56
	1,000 cases	1,000 cases	1,000			Percent	Ounces	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	469 :	331 350 301	403 373 340 1,190	3•3	2.3 2.9 2.4	3.1 3.4 2.8	117	117 104 107	117 109 121	30.0	30.2 30.6 30.9	27.5 27.5 28.2
Jan. Feb. Mar. OctMar.		466 414 404	359 383 385 2,422		3.4 3.6 3.3	3.5 3.3 3.7		109 96 106	111 105 102		30.0 31.5 31.2	28.0 27.8 27.7
Apr. May Jun. OctJun.		524 563 663	420 524 581 4,069		3.7 3.8 4.9	4.0 3.6 4.2		115 124 114	111 108 117		29.8 29.9 29.4	27.5 27.0 26.6
Jul. Aug. Sep. Season		620 528 431	621 572 466 5,875		4.2 3.9 3.3	3.9 4.0 3.1		123 114 103	113 106 115		29.7 28.8 29.7	26.3 26.6 27.1 27.2

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons. Season-to-date purchases, however, are for 13-week quarters.
Equivalent cases 24 No. 2 cans...432 ounces per case.

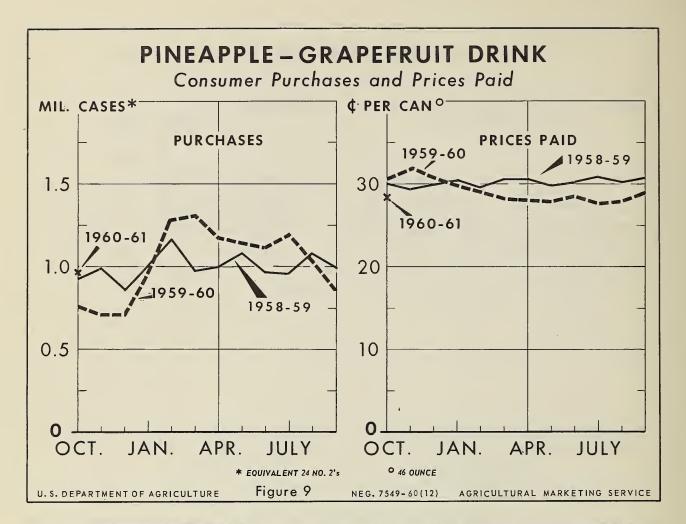


Table 10.--PINEAPPLE-GRAPEFRUIT DRINK: Consumer purchases, percentage of families buying, purchase per buying family and average prices paid, October 1958 to date

Period 1/	Tota	l purch		fam	oportion	ying	buy	chase pe ing fami	ly	46-	es paid	ın
	1960-	: 1959 - : 1960	: 1958- : 1959	: 1960 - : 1961	: 1959 - : 1960	1958 - :		1959 - :	1958 - :	1960 - :	1959 -	1958 - 1959
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Percent	Ounces	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	964	763 711 713	935 997 862 2 , 978	6.9	6.6 6.2 6.0	8.5 9.1 7.5	118	97 93 100	94 91 96	28.5	30.7 31.9 30.8	30.0 29.4 30.0
Jan. Feb. Mar. OctMar.		970 1,290 1,322	1,026 1,169 973 6,433		8.3 9.1 9.4	8.9 9.9 8.6		97 122 118	96 99 94		29.9 29.1 28.3	30.3 29.7 30.5
Apr. May Jun. OctJun.		1,176 1,158 1,125	1,000 1,079 963 9,701		8.4 8.4 8.5	8.5 9.4 8.1		115 115 109	96 100 1 00		28.1 27.9 28.8	30.5 29.9 30.3
Jul. Aug. Sep. Season		1,192 1,045 853	956 1,071 997 12,970		8.9 8.1 6.9	8.4 8.4 8.6		108 107 100	98 108 100		27.7 28.0 29.0	30.9 30.3 30.6 30.2

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons. Season-to-date purchases, however, are for 13-week quarters.
Equivalent cases 24 No. 2 cans...432 ounces per case.

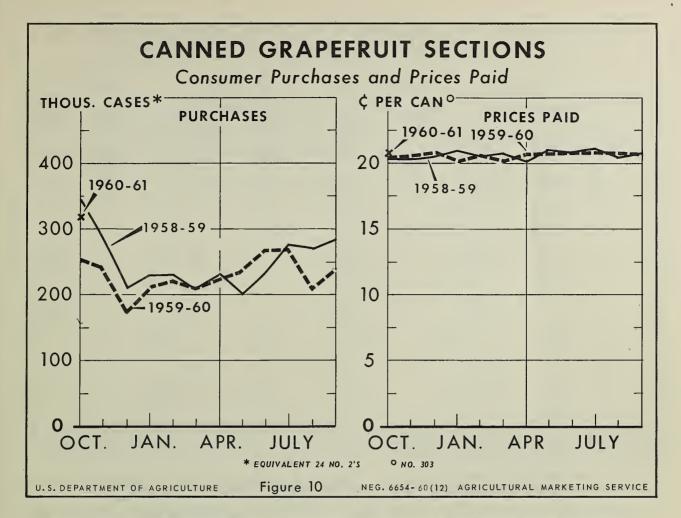


Table 11.--CANNED GRAPEFRUIT SECTIONS: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1958 to date

Period 1/	Total	purchs	ıses		oportion			chase per			es paid	_
		1959- 1960 1,000 cases	: 1958- : 1959 1,000 cases	: 1961						1960-: 1961 :		: 1958- : 1959 Cents
Oct. Nov. Dec. OctDec.	318	252 238 174	345 289 211 897	5.1	4.5 4.3 3.6	5•7 5•5 4•0	57	53 49 46	57 49 48	20.7	20.5 20.5 20.8	20.3 20.4 20.5
Jan. Feb. Mar. OctMar.		210 222 209	229 230 209 1,628		3.7 3.9 3.5	4.6 4.1 4.1		52 53 57	46 51 49		20.2 20.6 20.2	21.0 20.4 20.7
Apr. May Jun. OctJun.		220 237 269	231 200 233 2,152		3.9 3.7 4.5	4.3 3.9 3.9		52 61 54	52 48 58		20.5 20.5 20.7	20.1 20.9 20.7
Jul. Aug. Sep. Season		269 208 239	276 271 283 3,066		4.3 3.5 4.0	4.4 4.2 4.7		59 54 55	59 61 57		20.7 20.8 20.6	21.1 20.4 20.6 20.5

1/ Monthly data are for 4-week (28-day) periods to facilitate comparisons. Season-to-date purchases, however, are for 13-week quarters.
Equivalent cases 24 No. 2 cans...480 ounces per case.

Table 12.--MISCELLANEOUS CANNED SINGLE-STRENGTH JUICES: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date 1/

Period 2/	Total	chases	Proportion of families buying			Purchase per buying family				: :	Prices paid per : 46-ounce can			
	1960 - 1961	:	1959 - 1960	1960 - 1961	:	1959 - 1960		1960 - 1961	:	1959 - 1960		1960 - 1961	:	1959 1960
:	1,000 cases		1,000 cases	Percent	<u></u>	Percent	<u>O</u> 1	unces	9	Ounces		Cents		Cents
ct. :	1,363		1,289 1,188 1,207	16.8		15.7 15.8 15.8		67		70 61 63	:	36.5		37.8 37.4 37.6
an. : eb. :			1,397 1,456 1,460			17.3 18.3 17.5				69 65 71				37.1 37.3 37.1
pr. :			1,414 1,453 1,475			17.5 17.6 18.2				68 67 68				37.4 37.3 36.2
ul. : ug. : ep. :			1,367 1,230 1,305			17.8 15.8 16.3				63 65 66				36.5 37.3 37.3

^{1/} All juices other than orange, grapefruit, pineapple, prune and tomato. 2/ Monthly data are for 4-week (28-day) periods to facilitate comparisons.

Equivalent cases 24 No. 2 cans...432 ounces per case.

Table 13.--MISCELLANEOUS CANNED FRUIT DRINKS: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date 1/

Period 2/	Total	purchases		tion of es buying		ase per g family	: Prices paid per : 46-ounce can		
	1960 - 1961	: 1959 - : 1960	: 1960- : 1961	: 1959- : 1960	: 1960 - : 1961	: 1959 - : 1960	: 1960 - : 1961 :	1959 - 1960	
	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	
Oct. Nov. Dec.	1,332	1,199 1,144 1,101	9.9	10.0 9.3 8.3	113	101 102 110	34.2	36.0 36.1 35.3	
Jan. Feb. Mar.		1,215 1,323 1,294		10.0 10.5 10.6		100 106 104		35.8 35.5 35.4	
Apr. May Jun.		1,406 1,676 1,902		10.6 12.6 14.1		111 113 111		35.0 34.0 34.0	
Jul. Aug. Sep.		1,581 1,480 1,362		11.6 11.0 10.6		110 112 102		33.8 34.1 34.4	

^{1/} All drinks other than orange and pineapple-grapefruit. 2/ Monthly data are for 4-week (28-day) periods to facilitate comparisons.

Equivalent cases 24 No. 2 cans...432 ounces per case.

Table 14.--TOTAL SINGLE-STRENGTH CANNED JUICES AND CANNED FRUIT DRINKS: Consumer purchases, percentage of families buying, and purchase per buying family, October 1959 to date

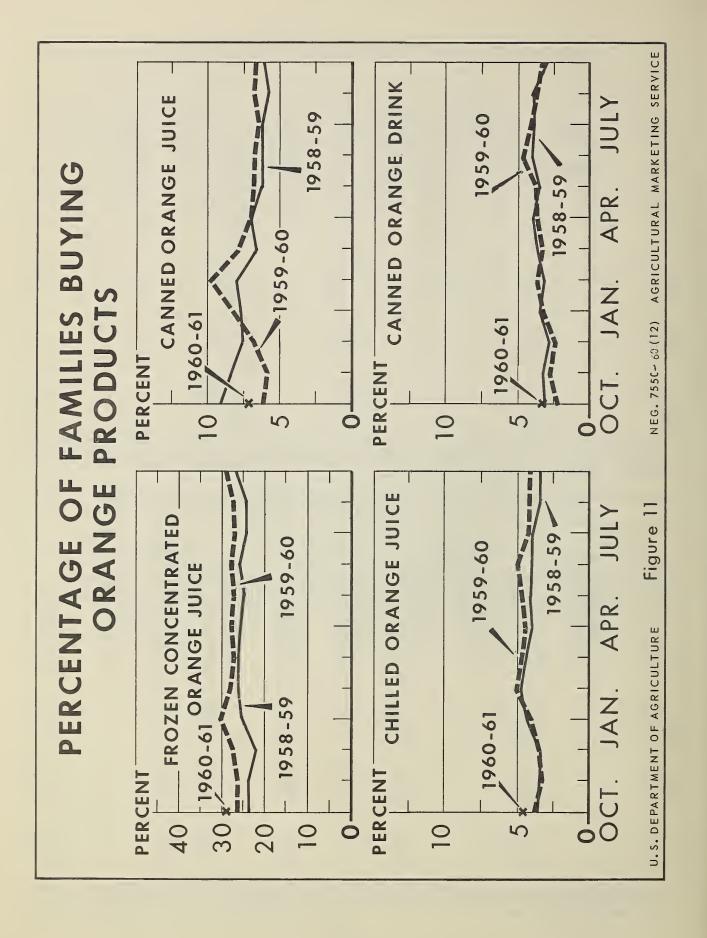
	Juices							Fruit drinks							
Period 1/	Total purchases		Proportion of Pufamilies buying bu					Total purchases		Proportion of families buying		Purchase per buying family			
	: 1961	: 1960		1959 - 1960		1959 - :	1961	: 1960	: 1960 - : 1961	: 1959 - : 1960 :		1959 - 1960			
	: 1,000 : cases	1,000 cases	Percent	Percent	Ounces	Ounces	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces			
Oct. Nov. Dec.	6,334	5,967 5,749 5,550	40.6	40.4 40.7 40.4	127	125 120 114	2,765	2,293 2,205 2,115	17.0	16.5 15.9 14.7	132	116 114 122			
Jan. Feb. Mar.		6,591 6,761 6,417		44.7 47.6 43.9		121 120 124		2,651 3,027 3,020		18.6 19.6 20.1		122 126 128			
Apr. May Jun.		5,944 5,932 5,864		41.9 41.0 41.2		118 120 121		3,106 3,397 3,690		19.2 21.0 22.6		133 134 133			
Jul. Aug. Sep.		5,488 5,408 5,587		39.0 38.1 39.2		118 115 117		3,393 3,053 2,646		20.4 18.9 17.9		136 133 120			

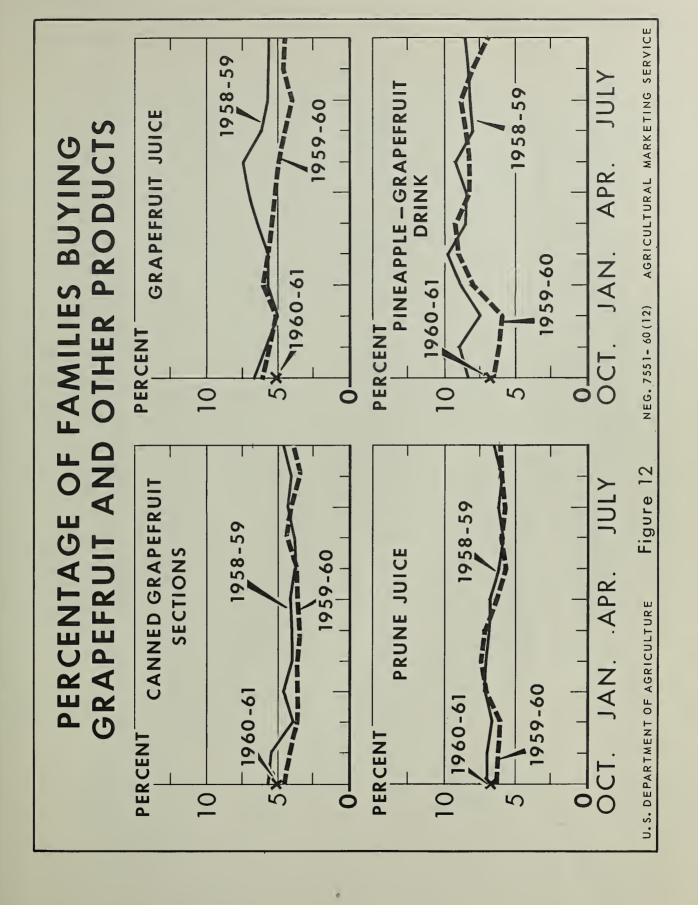
^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons. Equivalent cases 24 No. 2 cans...432 ounces per can.

Table 15.--Consumer purchases of selected citrus products as equivalent boxes of fresh oranges and fresh grapefruit, October 1959 to date

	• •		Oran	Grapefruit							
Period 1/		ozen entrate	: Canned single- : strength juice		:jui	lled ce <u>2</u> /		single- th juice	Canned sections		
	1961	: 1959 - : 1960	: 1960 - : : 1961 :	1959 - 1960		1959 - 1960	: 1960 - : 1961	1959 - 1960	1960 - 1961	1959 - 1960	
	: 1,000 : boxes	1,000 boxes	1,000 boxes	1,000 boxes	1,000 boxes	1,000 boxes	1,000 boxes	1,000 boxes	1,000 boxes	1,000 boxes	
Oct. Nov. Dec.	3,774	2,996 3,045 3,376	474	375 356 435	365	274 280 273	453	537 436 3 97	221.	182 172 126	
Jan. Feb. Mar.		3,988 3,789 3,883		592 618 559		309 370 382		503 485 442		145 153 144	
Apr. May. Jun.		3,619 3,503 3,516		485 457 468		363 394 393		417 4 3 2 364		153 165 187	
Jul. Aug. Sep.	•	3,414 3,279 3,651		428 414 418		331 316 319		345 419 3 76		187 145 166	

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons. 2/ Based on yield of canned single-strength orange juice.





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